

# Navigators Gazette

JANUARY - FEBRUARY 2024

www.navigatorslogistica.com

## NAVIGATORS NOW FROM ABU DHABI

New office from the largest Emirate in the UAE becomes fully operational!!



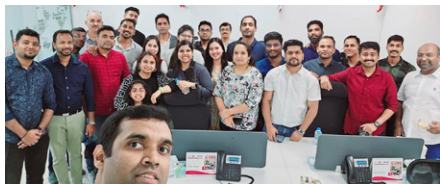
Navigators Shipping and Logistics LLC commences its full-fledged operations from Abu Dhabi. Its strategic position, pro-business environment and professional infrastructure gives Abu Dhabi a distinctive identity for any business house, to work from this location. Navigators, with their extensive business connections in and around the capital city of the country, and their strategic positioning in Dubai and Sharjah, gives this new beginning an edge to their operations in the Middle East.

The demand for logistics services is growing steadily as the UAE strengthens trade ties with emerging markets in Asia and Africa. This largest emirate in the UAE supports innovators and forward-thinking companies like Navigators to expand their business horizons with pro-active involvement in every point of their business development.

Abu Dhabi's rapid development and urbanization, coupled with the massive oil and gas reserves and production and relatively high average income, have transformed it into a large, developed metropolis. It is the country's center of politics and industry, and a major culture and commerce center. Abu Dhabi accounts for about two-thirds of the roughly \$503 billion UAE economy

The new office inauguration and the blessing ceremony was conducted during the month of November which was well attended by the staff and family members from the other Navigators offices in the Middle East. From its new office, Navigators offers services in

the verticals of NVOCC, Supply Chain, Air & Sea Charter, Air Freight, Ocean Freight, Overland Transportation, Turn-key Projects, Abnormal Loads, Hospitality and Hotel Logistics, Events & Exhibitions Logistics.



### THE NEW OFFICE ADDRESS:

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**Logistics<sup>®</sup>  
Possible.**

## Supporting the Global industrial growth

### HEAVY MACHINERY MOVEMENT OUT OF JEBEL ALI BY NAVIGATORS

**Media release, Dubai, Oct 2023:** Massive volumes of steel fabricated vessels with accessories were moved by the industrial projects team at Navigators in a meticulously planned operation. The projects cargo which was loaded at Jebel Ali was moved to the project destination as per the schedule, like it was done in the previous project cargo operations. Close to 8000 cbm was the volume of the cargo which was moved in this project operation.

The Navigators projects team meticulously managed the end-to-end scope of work for successfully completing the job. All the necessary documentation works were fulfilled on time to ensure a hassle-free onward ocean bound journey of the cargo. Special equipment that was required for lifting and loading the cargo onto the vessel was organised and the cargo was handled with utmost safety and security.

Navigators Shipping and Logistica is associated with multi-national companies and Nations across the globe for developmental projects with highest level of commitment. The critically acclaimed projects undertaken by the company includes the Etihad rail, Neom and the Hatta projects which were recognized with international awards and accolades in the past.



### About Navigators Shipping and Logistica LLC

Navigators Shipping and Logistica LLC is one of the fastest growing Freight forwarding and Logistics companies in the UAE. A company, having completed 12 years in the global freight forwarding and logistics vertical, wishes to express their gratitude to all the stake holders and network associates for the achievement. Technological advancement is paramount in meeting with the global requirements. Navigators have invested heavily in digitalization and engage cutting edge technologies to transform the business activities, converting complex cargo movement tasks 100 % effortless, for the customers.

Our extensive global network and our collaborative efforts in boosting global trade have made us the preferred logistics partner in the regions where we operate. Our commitment is to provide first class cargo management services to our clients with full transparency and inclusiveness. The professional ethos at NSAL has attracted people who can lead teams towards the future, through innovative and inspiring ideas, cutting edge technology solutions, invigorated spirit, and strategies.

We offer services in:

- NVOCC
- OCEAN FREIGHT
- AIR FREIGHT
- SUPPLY CHAIN
- E-CLEARANCE
- AIR AND SEA CHARTER
- OVERLAND TRANSPORTATION
- TURNKEY PROJECTS, ABNORMAL LOADS

### QUOTABLE QUOTES

“Experience is not what happens to you;  
it is what you do with what happens to you.”

—Aldous Huxley

“The secret to getting ahead is getting started.”

— Mark Twain

## SHARPENING SKILLS THROUGH TRAINING!!

### Training session for the Senior Sales Staff and Management at Navigators

**Media release, Dubai:** An excellent interactive training session was organised in Dubai, for the senior sales team for the group company. The sales training session was attended by the senior management of the group company as well. The training session was led by Mr. Richard Weinberg, the renowned corporate trainer based in the UAE. The motivational sales training session, focused on the short-term goals of expansion of the company across the GCC through successful sales and networking, to ultimately accomplish the long-term goal of becoming a self-sustainable organisation.

The training covered aspects of networking, prospecting, lead management and sales techniques as well as upselling tips. "It was indeed a great experience attending the sales training. Great presentation style with lots of opportunities to ask questions and talk about real life examples which all made for really enjoyable and informative session with Mr. Richard", commented a senior sales staff member.

Richard started off in the retail sector, running sales teams and departments / branches across the UK, such as department stores and some of Europe's largest supermarkets. Following this, Richard started a successful Karate club business, achieving over 330 students over a period of 3 years, which continued growing for 10 years until he moved to the UAE. Richard began training in 2017, although had been training in various roles leading up to this across the retail, automotive and martial arts industries.



## MOVING WATER PURIFICATION SYSTEM FROM JEBEL ALI

### Navigators Shipping, always committed to improving people's lifestyle!!

**Media release, Dubai, Dec 2023:** In a recent projects movement, the Navigators team successfully moved units of water purification system out of Jebel Ali. With its meticulous planning and flawless execution, Navigators projects team moved equipments close to 800 cbm for the water purification system intended to improve the social lifestyle. Navigators are always committed to providing high class cargo movement services using their pool of skilled professionals, to improve the lifestyle of people across the globe. The successful projects cargo movement history of the company has attracted takers across the globe to engage Navigators in complex cargo movement requirements.

In this project cargo movement, huge equipments weighing 93,000 kgs was secured with industrial wrapping and lashing before lifting to be loaded to the vessel for its onward journey to the destination. There were 4 parts of equipments of the water purification system that were moved for this purpose. In previous years also, the projects team was instrumental in successfully executing complex cargo movements to various parts of the globe.



## MAERSK NAMES FIRST VESSEL OF ITS LARGE METHANOL-ENABLED FLEET "ANE MAERSK"

The world's first large methanol-enabled container vessel has been named "Ane Mærsk" at a ceremony in the shipyard of HD Hyundai Heavy Industries (HD HHI) in Ulsan, South Korea. The vessel is named after Ane Mærsk Mc-Kinney Uggle, the Chair of the A.P. Moller Foundation and A.P. Moller Holding. Ane's eldest granddaughter served as godmother and christened the vessel by breaking a champagne bottle over the bow.

"Ane Mærsk" is the first of Maersk's 18 large methanol-enabled vessels, that will be delivered between 2024 and 2025. It is the world's second methanol-enabled container vessel. In the beginning of February, it will enter service on the AE7 string connecting Asia and Europe, marking a significant milestone in the company's commitment to pioneering low-emissions shipping solutions. The vessels in the new series have an industry-first innovative design with the bridge and accommodation placed at the very front of the vessel, which ensures fuel efficient operations.

Source: [Online news portals](#)

### DP World News

## DP WORLD LAUNCHES GLOBAL PLATFORM AS PART OF \$35 MILLION INVESTMENT IN EDUCATION

DP World has launched its Global Education Platform, a new resource for students and educators in science and logistics, as part of a \$35 million (AED128.5) commitment to educational initiatives by 2030.

The Global Education Platform offers over 15 tailor-made, free-to-use resources and e-learning courses for students aged 11-18, educators and employees. Aligned to the United Nations' Sustainable Development Goals (UN SDGs), the resources emphasise green, digital, STEM (Science, Technology, Engineering and Mathematics) and logistics skills.

DP World has forged key partnerships with organizations such as the Jane Goodall Institute, WaterAid, Minding My Waste and Blue Marine Foundation. These collaborations enrich the platform with valuable resources, ensuring a comprehensive and diverse educational experience.

Source: [Online news portals](#)



## ETIHAD WELCOMES 2024 WITH MORE DESTINATIONS TO INDIA

Ethiad Airways, the national airline of the United Arab Emirates, has kicked off 2024 by introducing two new services. Daily flights from Abu Dhabi to Kozhikode (CCJ) and Thiruvananthapuram (TRV) in the Kerala region of India commenced on New Year's Day.

These non-stop services to each destination bring the total number of Indian gateways served by Ethiad to 10, underscoring the airline's commitment to providing easy access to its expanding global network for guests travelling to and from the Subcontinent.

Source: [Online news portals](#)

## EMPLOYEE OF THE MONTH NOVEMBER 2023



Ujo A P (Accounts Executive)  
Awarded by Bhu K George -(General Manager)

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